

● THE 3-STEP FLOW

PIQUE
BUILD
REPEAT

STEP #1 | PIQUE INTEREST

Go with your Prospect to:

[WhyTheLight.com](https://www.WhyTheLight.com)

STEP #2 | ONBOARD & BUILD

Visit the Onboarding and building website:

[WelcomeToTheLight.com](https://www.WelcomeToTheLight.com)

STEP #3 | VISIT ONLINE SCHEDULE

Visit Our Online Podcast Schedule at:

[BeTheLightZoom.com](https://www.BeTheLightZoom.com)